



YOU LOVE TECHNICAL PROBLEM SOLVING & SALES?

OMICRON. Our 750 experts in 24 offices worldwide build the smartest testing, diagnostic, and monitoring solutions. Energy suppliers and industrial companies in more than 160 countries rely on our solutions to make the generation, transmission and distribution of electricity safe and reliable. Trust, respect and fairness are important values in our daily working together for 30 years.

For our Sales Team in our office in **Klaus, Austria** we are looking for a

Sales & Application Engineer Central Europe (m/f)

(50 - 100% employment)

What is it about?

- you contribute to technical and commercial pre- and after sales tasks: providing product consultation, training and (on-site) support to our customers in all primary or secondary related applications
- you identify new business opportunities and projects for OMICRON with primary or secondary focus in the DACH market
- you are supporting the Area Sales Manager in data analysis, customer visits and active sales development
- you build and foster customer relationship and provide customer, application and commercial support
- you prepare and hold product presentations and on-site demonstrations of our products and solutions
- you take part in exhibitions, seminars, conferences and user meetings

What are your skills?

- you have successfully completed your studies in the field of electrical engineering and/or electrical power industry and have several years of practical experience in the field of electrical power systems
- ideally you have experience in high voltage apparatus (e.g. power transformers) or you have experience in power system protection (e.g. commissioning)
- you have an excellent command of German and very good English language skills
- you are a self-driven, proactive and committed person with a well-structured and reliable working style
- you are communicative and able to speak and present in front of an audience
- you are willing to undertake extensive travel (up to 50%)

That sounds like a task that is designed for you? Then apply via www.omicron.jobs!

Daniela Halder | +43 59495 2814

Statutory notice: the monthly salary may considerably exceed the level stipulated by the collective labour agreement. The actual salary is based on the individual professional qualification and experience.